

Fiscal Year 2021-2022 Supplemental Budget Request

Lane Transit District – Eugene, Oregon – October 6, 2021



Lane Transit District

LTD.org



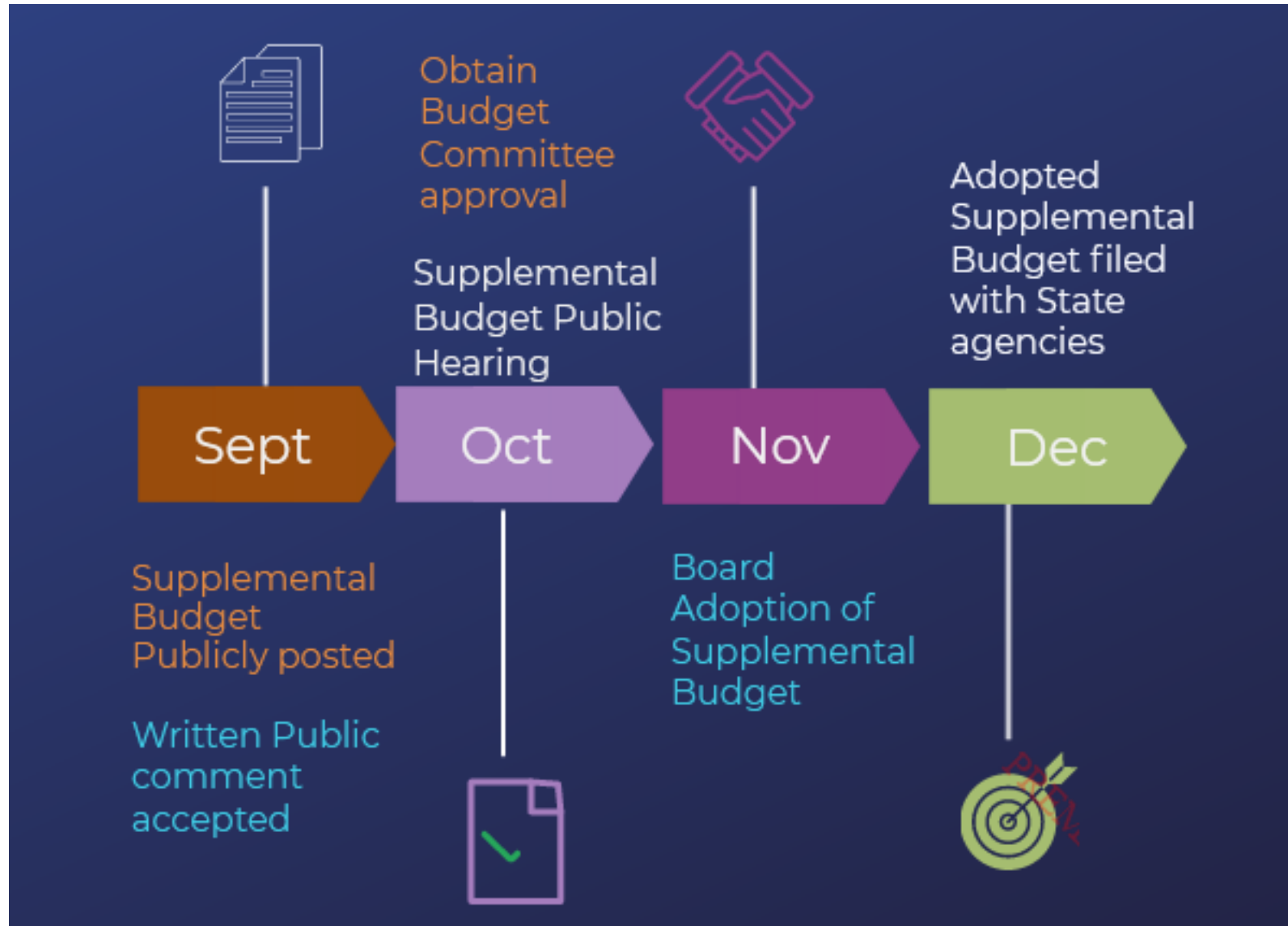
LTD MISSION Connecting our Community



AGENDA

- Timeline
- FY22 Supplemental budget requests
- Impact to Strategic Areas of focus and long-range financial plan

Supplemental Budget Timeline





FY22 Supplemental budget request - Medicaid

\$250K appropriation increase (2%)

- Increase in Medicaid membership in Lane County (12%)
- No anticipated reduction in Trillium clients

Budget neutral

- 100% reimbursement by Trillium

FY22 Supplemental budget request – Specialized Services



\$1.5M appropriation increase (13%)

- Regulatory changes & COVID 19 protocols increased administrative & variable rate trip costs
- Pre-pandemic ride volume hit in January 2022 (no assumption change)

Funded by transfer from the General Fund

- Payroll taxes assumed to be flat to FY21 preliminary actuals, up \$4M

STRATEGIC AREAS OF FOCUS

Customer satisfaction

Employee engagement

Community value

Financial health

Sustainability





Long-range financial plan

Goal

- Annual revenues \geq Annual requirements
- Achieve structural balance
- Maintain minimum of 2 months of operating reserve



Potential impacts to long-range financial plan

\$4M ongoing payroll taxes

- Continued uncertainty, but assumes economic stability
- Assumes flat to FY21 actuals

Personnel service costs:

- Operator shortage in FY22, but increase to 191 in FY23 (~\$600K/yr)
(Current = 169; Nov = 173; Jan = 181; Dec 2022 = 191)
- Administrative staff right-sizing to achieve strategic priorities (~\$500K/yr)

GF transfer increase of \$1.5M annually to the Specialized Services Fund

Long-range financial plan with potential impacts

Requirements	FY2020-21 Estimate	FY2021-22 Proposed	FY2022-23 Forecast	FY2023-24 Forecast	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast
STRUCTURAL BALANCE ANALYSIS May 2021										
Non-Federal revenues *	41,656,800	47,023,292	55,138,400	58,987,700	61,758,300	64,418,200	67,519,300	70,257,600	73,063,100	75,972,500
Annual requirements	51,308,872	68,996,162	59,248,600	60,910,500	62,967,900	64,950,800	67,393,900	70,949,700	72,906,800	75,779,600
Structural Imbalance	(9,651,872)	(21,972,870)	(4,110,200)	(1,922,800)	(1,209,600)	(532,600)	125,400	(892,100)	156,300	192,900
POTENTIAL IMPACTS TO LRFP										
Additional ongoing revenues										
FY22 payroll taxes flat to FY21	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000
Additional ongoing operating costs										
Operator savings (less than 186 during FY22)		(1,162,643)								
Operator increase to 191 from 186			21,503	559,075	559,075	559,075	559,075	559,075	559,075	559,075
Admin cost increases										
Business Services (2.5 FTE)		344,582	344,582	344,582	344,582	344,582	344,582	344,582	344,582	344,582
Marketing (1 FTE)		138,520	138,520	138,520	138,520	138,520	138,520	138,520	138,520	138,520
Grant funded marketing assistant (1 FTE)		-	-	-	-	-	-	-	-	-
Grant funded Data Warehouse PM (1 FTE)		-	-	-	-	-	-	-	-	-
Grant funded Mobile Wallet PM (1 FTE)		-	-	-	-	-	-	-	-	-
Increase GF transfer to the SS Fund		1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
STRUCTURAL BALANCE ANALYSIS Oct 2021										
Non-Federal revenues	45,656,800	51,023,292	59,138,400	62,987,700	65,758,300	68,418,200	71,519,300	74,257,600	77,063,100	79,972,500
Annual requirements	51,308,872	69,816,622	61,253,205	63,452,677	65,510,077	67,492,977	69,938,077	73,491,877	75,448,977	78,321,777
Structural Imbalance	(5,651,872)	(18,793,330)	(2,114,805)	(464,977)	248,223	925,223	1,583,223	765,723	1,614,123	1,650,723

* = Total Revenues - Federal Assistance

**Thank
You**



Appendix



TABLE 11.6.1 MEDICAID RESOURCES	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2020-21 Amended	Change
OPERATING REVENUES						
Medicaid Medical Services	\$10,436,111	\$10,186,340	\$13,028,045	\$13,267,295	\$13,517,295	\$250,000
Medicaid Waivered Transportation	\$831,256	\$453,462	\$1,151,725	\$1,249,725	\$1,249,725	
	\$11,267,367	\$10,639,802	\$14,179,770	\$14,517,020	\$14,767,020	\$250,000
OTHER SOURCES						
Transfer from General Fund	\$1,007,028	\$225,000	\$397,133	\$400,200	\$400,200	
	\$1,007,028	\$225,000	\$397,133	\$400,200	\$400,200	\$0
TOTAL REVENUES	\$12,274,395	\$10,864,802	\$14,576,903	\$14,917,220	\$15,167,220	\$250,000

TABLE 11.6.2 MEDICAID REQUIREMENTS	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2021-22 Amended	Change
MEDICAID MEDICAL SERVICES						
Services	\$8,710,243	\$7,782,920	\$10,080,000	\$10,240,000	\$10,490,000	\$250,000
Mobility Management	\$96,701	\$74,579	\$95,350	\$96,000	\$96,000	
Program Administration	\$1,912,298	\$1,844,379	\$2,852,695	\$2,931,495	\$2,931,495	
	\$10,719,242	\$9,701,878	\$13,028,045	\$13,267,495	\$13,267,495	\$250,000
MEDICAID WAIVERED TRANSPORTATION						
Services	\$867,887	\$673,835	\$1,109,750	\$1,259,600	\$1,259,600	
Mobility Management	\$41,476	\$24,378	\$41,975	\$41,975	\$41,975	
Program Administration	\$10,060	\$7,064	\$12,650	\$20,400	\$20,400	
Grant Program Match Requirements	\$260,740	\$216,568	\$327,750	\$327,750	\$327,750	
	\$1,180,163	\$921,845	\$1,492,125	\$1,649,725	\$1,649,725	\$250,000
TOTAL REQUIREMENTS	\$11,899,405	\$10,623,723	\$14,520,170	\$14,917,220	\$15,167,220	\$250,000
Excess (deficiency) of resources over requirements	\$374,990	\$241,079	\$56,733	\$0	\$0	
WORKING CAPITAL						
Beginning Working Capital	\$(369,159)	\$5,831	\$79,834	\$246,910	\$136,567	
Ending Working Capital	\$5,831	\$246,910	\$136,567	\$246,910	\$136,567	
Minimum of 2 months reserve	\$167,838	\$37,500	\$66,189	\$66,700	\$66,700	

TABLE 11.5.1 SSF RESOURCES	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2021-22 Amended	Change
OPERATING REVENUES						
Passenger Fares	\$339,967	\$258,028	\$300,001	\$286,043	\$286,043	
Federal Assistance	\$2,727,730	\$2,163,793	\$3,596,510	\$3,619,928	\$3,619,928	
State Assistance	\$1,139,095	\$1,470,348	\$2,774,590	\$3,775,973	\$3,775,973	
Local Assistance	\$125,793	\$92,260	\$191,160	\$296,057	\$296,057	
	\$4,332,585	\$3,984,429	\$6,862,260	\$7,978,001	\$7,978,001	\$0
OTHER SOURCES						
Transfer from General Fund	\$1,961,573	\$1,896,348	\$2,942,083	\$3,736,631	\$5,236,631	\$1,500,000
	\$1,961,573	\$1,896,348	\$2,942,083	\$11,714,631	\$13,214,631	\$1,500,000
TOTAL REVENUES	\$6,294,158	\$5,880,777	\$9,804,343	\$12,459,243	\$13,959,243	\$1,500,000

TABLE 11.5.2 SSF REQUIREMENTS	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2021-22 Amended	Change
EUGENE SPRINGFIELD SERVICES						
ADA RideSource	\$4,692,825	\$4,355,339	\$6,943,047	\$7,444,264	\$8,944,264	\$1,500,000
Transit Training & Hosts	\$121,789	\$93,757	\$154,038	\$154,038	\$154,038	
Mental Health Transportation	\$72,924	\$319,944	\$115,532	\$231,064	\$231,064	
LTD Staff Time	\$0	\$44,127	\$145,000	\$145,000	\$145,000	
	\$4,887,538	\$4,813,167	\$7,357,637	\$7,974,366	\$9,474,366	\$1,500,000
RURAL LANE COUNTY SERVICES						
South Lane & STIF Expansion	\$138,716	\$133,609	\$152,175	\$261,599	\$261,599	
Oakridge & STIF Expansion	\$220,226	\$216,487	\$267,104	\$362,284	\$362,284	
Florence & STIF Expansion	\$217,917	\$234,678	\$647,806	\$458,884	\$458,884	
Florence/Yachats	\$113,217	\$20,394	\$0	\$0	\$0	-
Volunteer Coordination	\$76,389	\$69,729	\$0	\$0	\$0	-
Service Animal Program	\$43,090	\$0	\$0	\$0	\$0	-
	\$809,555	\$674,897	\$1,067,085	\$1,082,767	\$1,082,767	\$0
OTHER SERVICES						
Mobility Management	\$136,793	\$108,145	\$140,862	\$127,906	\$127,906	
Crucial Connections	\$5,255	\$3,172	\$7,500	\$7,500	\$7,500	
Veterans Transportation	\$4,024	\$2,049	\$12,500	\$12,500	\$12,500	
	\$146,072	\$113,366	\$160,862	\$147,906	\$147,906	\$0
STATEWIDE TRANSPORTATION IMPROVEMENT						
BikeShare Enhancement	\$0	\$0	\$0	\$417,000	\$417,000	-
Cottage Grove MOD	\$0	\$0	\$400,000	\$260,000	\$260,000	-
Enhance Lane-Douglas Connector	\$0	\$0	\$0	\$105,593	\$105,593	-
Fare Collection Integration	\$0	\$0	\$0	\$37,500	\$37,500	-
Florence/Eugene Connector	\$0	\$0	\$0	\$60,000	\$60,000	-
Florence/Yachats	\$0	\$0	\$0	\$21,500	\$21,500	-
Lane County STIF Program Overview	\$0	\$0	\$0	\$55,000	\$55,000	-
Mobility Management Plan	\$0	\$0	\$50,000	\$275,000	\$275,000	-
Pilot MOD Service	\$0	\$0	\$450,000	\$300,000	\$300,000	-
STIF Transit Demand Plan	\$0	\$0	\$100,000	\$0	(\$100,000)	-
STIF Grant Administration	\$0	\$76,432	\$280,000	\$200,000	(\$80,000)	-
RideSource Shopper Expansion	\$0	\$0	\$0	\$300,000	\$300,000	-
STIF Reserve	\$0	\$0	\$0	\$28,000	\$28,000	-
Mobile Wallet	\$0	\$0	\$0	\$450,000	\$450,000	-
	\$0	\$76,432	\$1,280,000	\$2,509,593	\$2,509,593	\$0
TOTAL OPERATING REQUIREMENTS	\$5,843,165	\$5,677,862	\$9,865,583	\$11,714,631	\$13,214,631	\$1,500,000
Excess (deficiency) of resources over requirements	\$450,993	\$202,915	(\$61,240)	(\$0)	(\$0)	
WORKING CAPITAL						
Beginning Working Capital	\$0	\$0	\$561,794	\$744,612	\$744,612	
Ending Working Capital	\$450,993	\$202,915	\$500,554	\$744,612	\$744,612	
Minimum of 2 months reserve	\$326,929	\$316,058	\$490,347	\$622,772	\$872,772	

TABLE 11.3.1 GENERAL FUND RESOURCES	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2021-22 Amended	Change
OPERATING REVENUES						
Cash Fares & Passes	\$4,528,344	\$3,006,973	\$2,429,638	\$2,420,000	\$2,420,000	-
Group Passes	\$2,227,555	\$1,526,638	\$1,677,077	\$1,924,113	\$1,924,113	-
Advertising	\$300,000	\$366,667	\$322,000	\$0	\$0	-
Special Services	\$288,310	\$197,114	\$0	\$319,489	\$319,489	-
	\$7,344,209	\$5,097,392	\$4,428,715	\$4,663,602	\$4,663,602	\$0
NONOPERATING REVENUES						
Payroll Taxes	\$37,749,489	\$39,842,212	\$27,117,649	\$38,228,432	\$40,700,000	\$2,471,568
Self-Employment Taxes	\$1,932,829	\$2,017,855	\$1,388,463	\$1,371,536	\$2,900,000	\$1,528,464
State-in-Lieu	\$439,545	\$555,192	\$315,751	\$494,832	\$500,000	\$5,168
Federal Assistance	\$2,487,542	\$8,006,290	\$18,332,833	\$20,030,000	\$20,030,000	
State Assistance	\$0	\$685,160	\$1,533,333	\$1,700,000	\$1,700,000	
Miscellaneous	\$616,611	\$406,278	\$270,067	\$290,190	\$290,190	
Interest	\$338,244	\$310,904	\$52,500	\$274,700	\$274,700	
	\$43,564,260	\$51,823,891	\$49,010,596	\$62,389,690	\$66,394,890	\$4,005,200
TOTAL REVENUES	\$50,908,469	\$56,921,283	\$53,439,311	\$67,053,292	\$71,058,492	\$4,005,200

TABLE 11.3.2 GENERAL FUND REQUIREMENTS	FY2018-19 Actual	FY2019-20 Actual	FY2020-21 Adopted	FY2021-22 Adopted	FY2021-22 Amended	Change
OPERATING REQUIREMENTS						
Personnel Services	\$37,010,247	\$36,468,825	\$36,173,576	\$40,425,776	\$40,425,776	
Materials & Services	\$8,799,780	\$8,003,415	\$10,861,608	\$11,119,024	\$11,119,024	
Insurance & Risk Services	\$458,276	\$296,889	\$456,718	\$676,291	\$676,291	
	\$46,268,303	\$44,769,129	\$47,491,902	\$52,221,091	\$52,221,091	
TRANSFERS						
Transfer to Specialized Services Fund	\$1,961,573	\$1,896,348	\$2,942,083	\$3,736,631	\$5,236,631	1,500,000
Transfer to Medicaid Fund	\$1,007,028	\$225,000	\$397,133	\$400,200	\$400,200	
Transfer to Point2point Fund	\$190,000	\$0	\$258,379	\$218,124	\$218,124	
Transfer to Capital Projects Fund	\$0	\$0	\$5,454,931	\$12,420,116	\$12,420,116	
	\$3,158,601	\$2,121,348	\$9,052,526	\$16,775,071	\$18,275,071	1,500,000
TOTAL REQUIREMENTS	\$49,426,904	\$46,890,477	\$56,544,428	\$68,996,162	\$70,496,162	\$1,500,000
Excess (deficiency) of resources over requirements	\$1,481,565	\$10,030,806	(\$3,105,117)	(\$1,942,870)	\$562,330	\$2,505,200
WORKING CAPITAL						
Beginning Working Capital	\$12,814,032	\$14,295,597	\$11,320,433	\$10,956,147	\$4,252,200	
Ending Working Capital	\$14,295,597	\$24,326,403	\$8,215,317	\$9,013,277	\$257,416	2,505,200
Minimum of 2 months reserve	\$7,711,384	\$7,461,522	\$8,215,317	\$9,003,515	\$219,573	

RESOURCES	FY2020-21 Estimate	FY2021-22 Adopted	FY2022-23 Forecast	FY2023-24 Forecast	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast
OPERATING REVENUES										
Cash Fares & Passes	\$520,000	\$2,420,000	\$3,598,100	\$4,234,900	\$4,234,900	\$4,234,900	\$4,579,400	\$4,579,400	\$4,579,400	\$4,579,400
Group Passes	\$0	\$1,924,113	\$2,014,700	\$2,195,900	\$2,195,900	\$2,195,900	\$2,195,900	\$2,195,900	\$2,195,900	\$2,195,900
Advertising	\$172,942	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Special Services	\$40	\$319,489	\$319,500	\$319,500	\$319,500	\$319,500	\$319,500	\$319,500	\$319,500	\$319,500
	\$692,982	\$4,663,602	\$5,932,300	\$6,750,300	\$6,750,300	\$6,750,300	\$7,094,800	\$7,094,800	\$7,094,800	\$7,094,800
NONOPERATING REVENUES										
Payroll Taxes	\$38,228,432	\$38,228,432	\$44,688,600	\$47,447,100	\$49,998,900	\$52,446,600	\$54,958,500	\$57,501,500	\$60,107,800	\$62,811,700
Self-employment Taxes	\$1,371,536	\$1,371,536	\$1,624,700	\$1,747,700	\$1,865,600	\$1,982,000	\$2,103,200	\$2,200,500	\$2,300,300	\$2,403,800
State-in-Lieu	\$494,832	\$494,832	\$578,800	\$614,600	\$647,700	\$679,600	\$721,100	\$754,500	\$788,700	\$824,200
Federal Assistance	\$0	\$20,030,000	\$4,200,000	\$2,200,000	\$2,200,000	\$35,000	\$35,000	\$35,000	\$35,000	\$35,000
State Assistance	\$0	\$1,700,000	\$1,700,000	\$1,793,000	\$1,841,400	\$1,886,600	\$1,944,300	\$1,989,300	\$2,034,400	\$2,080,100
Miscellaneous	\$159,400	\$290,190	\$339,300	\$360,300	\$379,700	\$398,400	\$422,700	\$442,300	\$462,400	\$483,200
Interest	\$175,000	\$274,700	\$274,700	\$274,700	\$274,700	\$274,700	\$274,700	\$274,700	\$274,700	\$274,700
	\$40,429,200	\$62,389,690	\$53,406,100	\$54,437,400	\$57,208,000	\$57,702,900	\$60,459,500	\$63,197,800	\$66,003,300	\$68,912,700
TOTAL REVENUES	\$41,122,182	\$67,053,292	\$59,338,400	\$61,187,700	\$63,958,300	\$64,453,200	\$67,554,300	\$70,292,600	\$73,098,100	\$76,007,500

REQUIREMENTS	FY2020-21 Estimate	FY2021-22 Adopted	FY2022-23 Forecast	FY2023-24 Forecast	FY2024-25 Forecast	FY2025-26 Forecast	FY2026-27 Forecast	FY2027-28 Forecast	FY2028-29 Forecast	FY2029-30 Forecast
OPERATING REQUIREMENTS										
Personnel Services	\$36,351,972	\$40,425,776	\$42,194,000	\$44,868,500	\$46,470,400	\$48,071,700	\$51,120,800	\$52,929,000	\$54,832,400	\$56,836,900
Materials & Services	\$7,925,894	\$11,119,024	\$10,011,900	\$10,134,500	\$9,847,900	\$9,914,800	\$10,192,800	\$10,412,700	\$10,649,600	\$10,905,100
Insurance & Risk Services	\$605,900	\$676,291	\$495,400	\$523,200	\$523,200	\$523,200	\$551,200	\$551,200	\$551,200	\$551,200
	\$44,883,766	\$52,221,091	\$52,701,300	\$55,526,200	\$56,841,500	\$58,509,700	\$61,864,800	\$63,892,900	\$66,033,200	\$68,293,200
TRANSFERS										
Transfer to Specialized Services Fund	\$2,942,083	\$3,736,631	\$2,998,000	\$2,998,000	\$2,998,000	\$2,998,000	\$2,998,000	\$2,998,000	\$2,998,000	\$2,998,000
Transfer to Medicaid Fund	\$345,150	\$400,200	\$400,200	\$400,200	\$400,200	\$400,200	\$400,200	\$400,200	\$400,200	\$400,200
Transfer to Point2point Fund	\$143,936	\$218,124	\$213,100	\$213,100	\$213,100	\$213,100	\$213,100	\$213,100	\$213,100	\$213,100
Transfer to Capital Projects Fund	\$6,177,503	\$12,420,116	\$2,936,000	\$1,773,000	\$2,515,100	\$2,829,800	\$1,917,800	\$3,445,500	\$3,262,300	\$3,875,100
	\$9,608,672	\$16,775,071	\$6,547,300	\$5,384,300	\$6,126,400	\$6,441,100	\$5,529,100	\$7,056,800	\$6,873,600	\$7,486,400
TOTAL REQUIREMENTS	\$54,492,438	\$68,996,162	\$59,248,600	\$60,910,500	\$62,967,900	\$64,950,800	\$67,393,900	\$70,949,700	\$72,906,800	\$75,779,600